



hear

INDIANA

Annual Report

a note From Our CEO

Dear Hear Indiana Family,

I struggle sometimes to recall life before COVID-19. I'm sure your life has changed drastically over the past few months as well. Little did we know that we'd have to temporarily halt in-clinic services from March 23 to May 26, 2020 due to COVID-19. But, the temporary shutdown wasn't all bad...

The pandemic shed light on what it means to be truly grateful. I've never been more proud of the team at Hear Indiana. Their flexibility has been tremendous!

In this new digital and mask-covered world, the deaf and hard of hearing children who use listening and spoken language are more thankful for assistive technology than ever before. Your support in 2019 allowed Hear Indiana to build our cash reserves, keep all staff on payroll, and serve children (virtually) right through the pandemic. For all of this... I am incredibly grateful.

As you will see in this 2019 review, we are expanding! We recently added a third listening and spoken language therapist to our team. And the increased demand for audiology services now warrants two audiologists and an audiology assistant. Thanks to generous seed funding from FC Tucker Company, Inc. in 2019, we also embarked on the remodel of our second-floor space in early 2020 (before any of us had heard of the Coronavirus). We are thrilled to report that our remodel is almost complete, and will allow us to see multiple audiology patients at the same time.

With a new logo, a new website, and a fresh remodel... we are eager and ready to help more children. When the time is right... we will celebrate in our "new" space together again!

"often when you think you're at the end of something, you're at the beginning of something else."

fred rogers

We made the decision that Hear Indiana was going to come out of this pandemic better than when we started. We have all had to be creative, flexible, and patient. Thanks to our innovative spirit, Hear Indiana will continue to build on our 2019 successes and serve more clients and families than ever before. And, fingers crossed, that Medicaid continues to cover teletherapy!

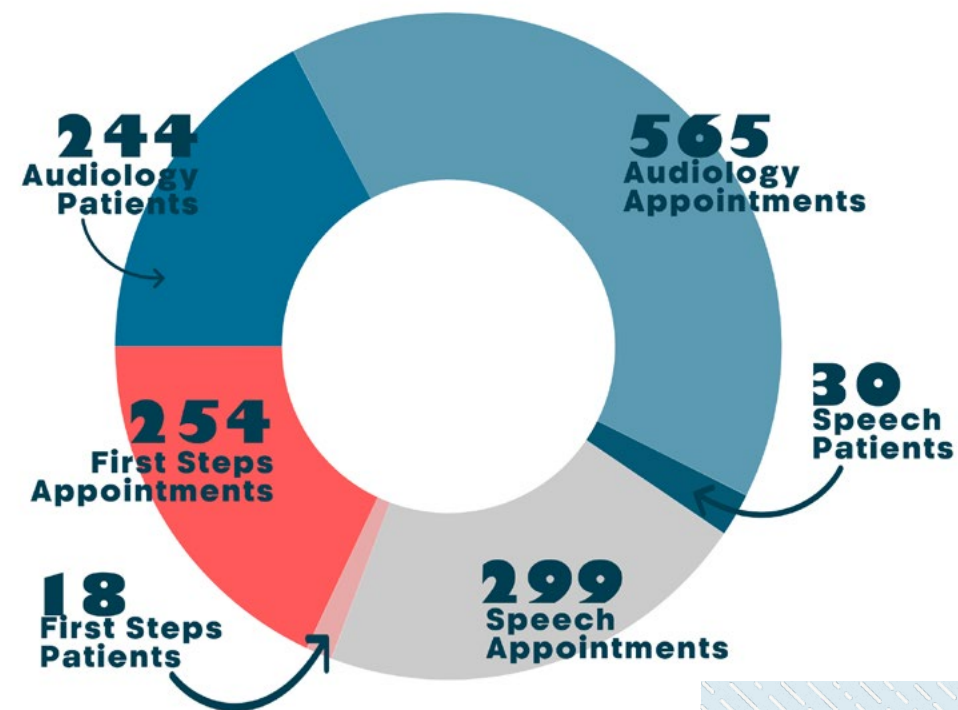
We thank you for standing with us during this unprecedented time. Together, we will continue to ensure that all children who are deaf and hard of hearing get the services and assistive technology they need, as we all embark on our new beginnings!

Forever grateful for you,

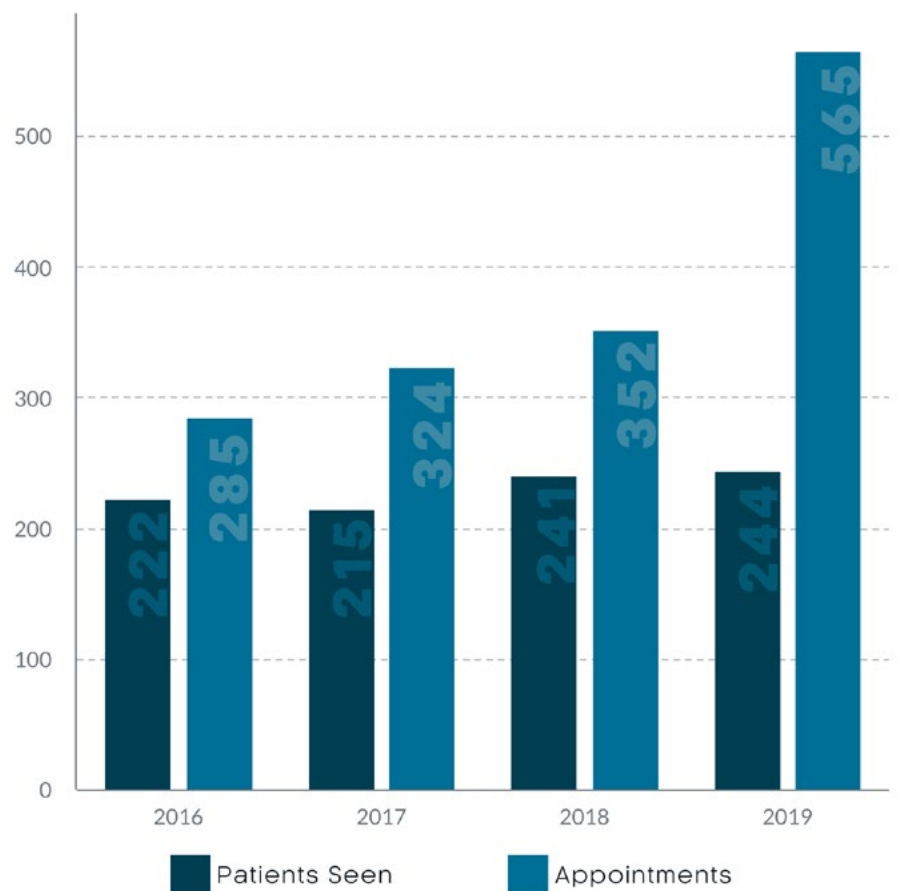


Naomi Horton, Hear Indiana CEO

Provision of Services



Annual Growth of Audiology Services



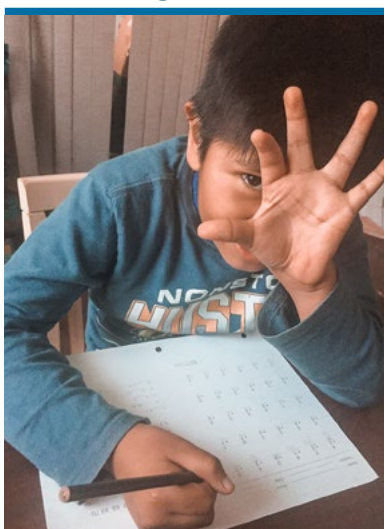
mr. happy-go-lucky

In 2017, at age five, Yull was diagnosed with **mild to severe hearing loss**. When he began working with our Hear Indiana team, almost two years ago, his speech was limited utilizing only one or two words at a time.

Initially, the goal was for Yull to wear his hearing aids consistently. Through that process, he grew to understand the importance of the devices for his speech and language development. Now, he is speaking in full sentences, and thrilled to get to wear his first colored ear molds!

Ellyn, **Hear Indiana Family and Community Liaison**, describes Yull as a funny, resourceful, smart kid who loves to tell jokes. He is working hard to be understood in both English and Spanish, has a positive disposition, and he always tries his best. Ellyn also stresses the importance of working in tandem with Yull's school.

Partnership with a child's school is a crucial element to support the development process. Yull's school has worked hard to help him, adding **specialized services** to fit his needs.



Yull has made **tremendous progress** in his short amount of time with Hear Indiana. Teachers and staff at his school have also noticed huge improvements, and are excited to continue to aid him in his listening and spoken language journey.

At Hear Indiana, we truly believe that **every child should be given the chance to hear and be heard**. They say it takes a village to raise a child, and we are humbled and honored to be a small part of yours.





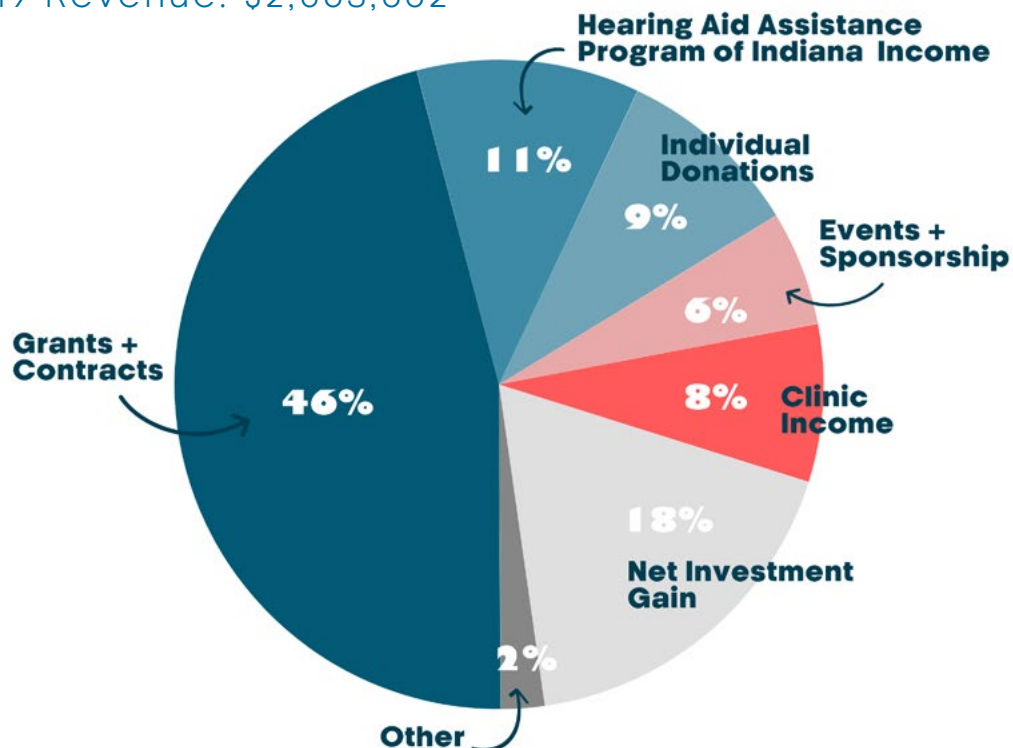
500
**Run for Sound
Participants**

3
**Listening+Spoken
Language Conference
Attendees**

1250
**Appointments in
speech, audiology,
+support services**

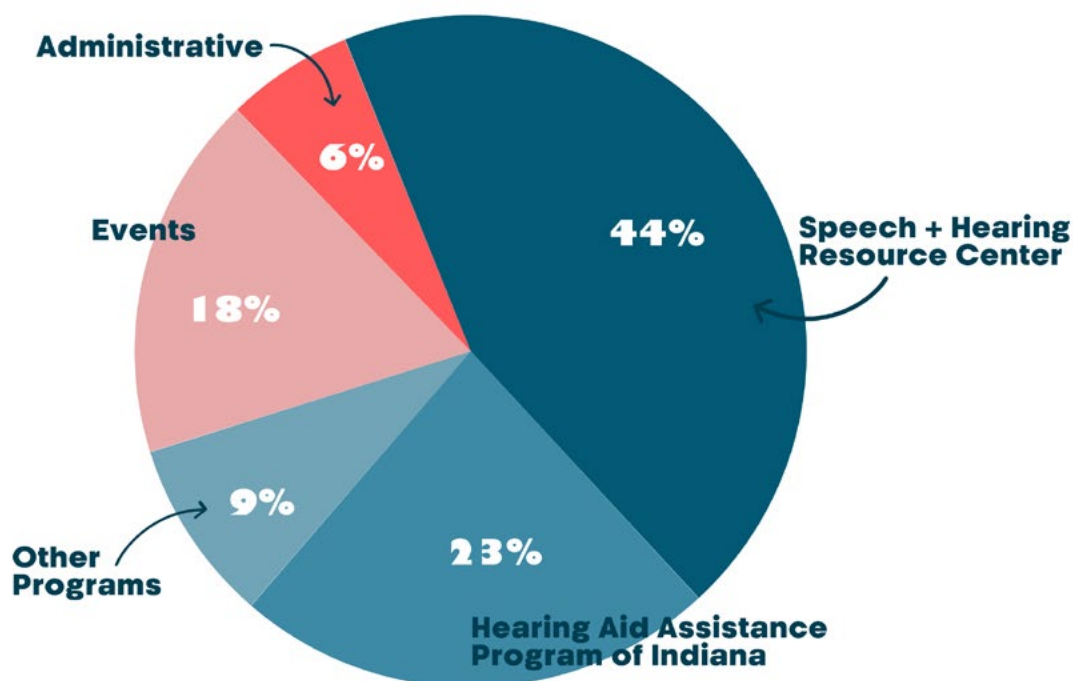
Revenue

2019 Revenue: \$2,063,552



Expenses

2019 Expenses: \$1,305,815



thank you

Gifts of \$100,000

Anonymous

Gifts of \$10,000 and up

BarnRaisers of Indiana

F.C. Tucker Company, Inc.

JCS Family Fund

Lilly Endowment, Inc.

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Gifts of \$5,000 to \$9,999

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The Otto Legacy Fund at
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Psi Iota Xi National Council

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thank you

Gifts of \$1,000 to \$2,499

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 Advanced Bionics
 Justin Allen and Dana Feiner
 Timothy and Leslie Almack
 Bingham Greenebaum Doll LLP
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 Center for Deaf and Hard of Hearing Education
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Kristine and David Smith
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 Jules and Charles Yates



thank you

Gifts of \$500 to \$999

Anonymous (3)

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Psi Iota Xi - Alpha Phi

Psi Iota Xi - Beta Epsilon

Psi Iota Xi - Beta Lambda

Psi Iota Xi - Beta Phi

Psi Iota Xi - Chi

Psi Iota Xi - Eta Chi

Psi Iota Xi - Gamma Alpha

Psi Iota Xi - Gamma Nu

Psi Iota Xi - Iota Tau

Psi Iota Xi - Sigma

Psi Iota Xi - Theta Iota

Psi Iota Xi - Theta Theta

Psi Iota Xi - Zeta Gamma

Psi Iota Xi - Zeta Lambda

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Gifts of \$250 to \$499

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Psi Iota Xi - Eta Lambda

Psi Iota Xi - Gamma Xi

Psi Iota Xi - Rho

Psi Iota Xi - Upsilon

Nancy Rowden

Kristin Rucinski

Jeff Saylor

Ashley Scales

Lisa and Mike Snyder

Bill Stewart

Jack Tanselle

Mark and Amy Taylor

Christopher Toth

Brenda Williamson

George Zeltner



thank you

Gifts of \$100 to \$249

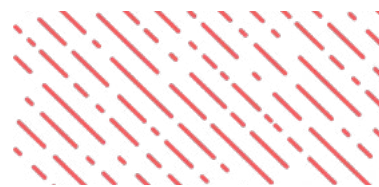
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Psi Iota Xi - Pi
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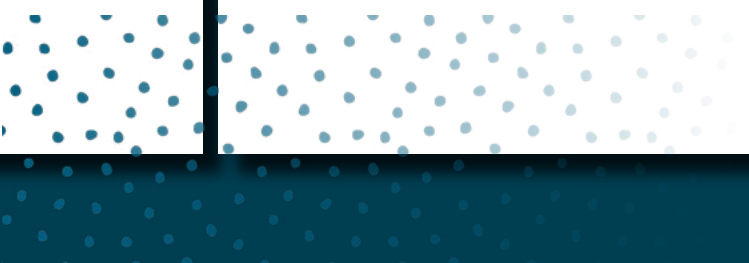
in honor + memory

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Naomi Horton	Lorelei Schmitzer-Torbert
Kenley Kincy	Elliott Schuh
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Chris Neuman and Paula Diehl-Neuman	

Gifts made in memory of...

Mike Droese
Becky Low
Reece Turner



Thank you for your support.